

# Carolyn Collier

Lifestyle Specialist

Fact: Over \$135 Million SOLD. Award Winning Agent.

Mobile 027 437 9513 Ph 06 929 7512

carolync@propertybrokers.co.nz



## Lifestyle Update

Well the summer is over by the looks of the rain out there.

However, that hasn't stopped our sales!

The market has been the strongest I have seen in 19 years of real estate, with 27% of our buyers coming from Auckland and 20% coming from Wellington. It's still great to see our locals in there as well.

Generally the top end of the market on average is selling for 10-25% above the rateable value which is fantastic for our Vendors.

So if you are thinking of selling in the next couple of years, maybe it's time to re-think and take advantage of this incredible sellers' market.

Karen, my PA, is flat out with our database and anyone looking for a lifestyle property is getting regular emails with open home times and new listings. If you would like to be included in these emails, please feel free to contact Karen on karenr@propertybrokers.co.nz and we will add you to our ever growing database, (she's just a delight and will look after you as well).

Hope everyone is well.

*Carolyn*



### 174 Tiffin Road – SOLD

"We decided to use Carolyn to sell our rural property after meeting her at an Open Home.

Carolyn's ability and professional attitude is impressive and her quirky and fun take on life is refreshing and makes her real and easy to work with. Carolyn sold our home, we are delighted with her and have no hesitation in recommending her to prospective venders."

**Alan and Donna**

## What I can do for you

We currently have a database of buyers looking for their lifestyle dream, especially in the \$500,000 to \$700,000 range. Call me today and find out what I can do for you and how I would market your lifestyle property.

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# Lifestyle Movements

Statistics over the last six months for lifestyle properties make for interesting and informative reading. As a specialised lifestyle agent, I work hard to ensure that I achieve the best results for my Vendors. With 56% of the market share in the \$700,000 to \$1,500,000 range, I think this proves that I am achieving this.

Address	Sale Price	Rateable Value	Land Size - hectares
Westbush Road	\$700,000	\$560,000	3
State Highway 2	\$704,000	\$650,000	1
Black Rock Road	\$1,400,000	\$1,150,000	5
Gordon Street	\$820,000	\$680,000	2
Willow Park Drive	\$730,000	\$630,000	1
Southey Road	\$700,000	\$465,000	1
Te Whiti Road	\$1,120,000	\$1,300,000	6
Ardsley Lane	\$1,100,000		1
Watsons Road	\$765,000	\$410,000	5
Norfolk Road	\$760,000	\$680,000	8
Morris Road	\$842,000	\$630,000	6
Kibblewhite Road	\$720,000	\$615,000	4
Upper Plain Road	\$717,000	\$650,000	3
Matahiwi Road	\$860,000	\$685,000	5
Welch Road	\$730,000	\$570,000	1
Bluff Rangitumau Road	\$750,000	\$510,000	5

## Featured Properties



673F Upper Plain Road



383 Norfolk Road



307A Masterton Stronvar Road

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